

# BestWay

INCOTERMS ® 2020		Packing & Verification	Loading	Domestic Transport	Origin Customs Formalities	Origin Terminal Handling	Freight	Insurance	Destination Terminal Handling	Destination Customs Formalities	Domestic Transport	Unloading	
<b>Ex Works</b> (...named place)	<b>EXW</b>	SELLER											
<b>Free Carrier</b> (...named place)	<b>FCA</b>	SELLER					BUYER						
<b>Free Alongside Ship</b> (...port of loading)	<b>FAS</b>	SELLER					BUYER						
<b>Free On Board</b> (...port of loading)	<b>FOB</b>	SELLER						BUYER					
<b>Cost &amp; Freight</b> (...port of destination)	<b>CFR</b>	SELLER							BUYER				
<b>Cost, Insurance &amp; Freight</b> (...port of destination)	<b>CIF</b>	SELLER								BUYER			
<b>Carriage Paid To</b> (...place of destination)	<b>CPT</b>	SELLER							BUYER				
<b>Carriage &amp; Insurance Paid To</b> (...place of destination)	<b>CIP</b>	SELLER								BUYER			
<b>Delivered At Place</b> (...place of destination)	<b>DAP</b>	SELLER									BUYER		
<b>Delivered At Place Unloaded</b> (...place of destination)	<b>DPU</b>	SELLER									BUYER		
<b>Delivered Duty Paid</b> (...place of destination)	<b>DDP</b>	SELLER											

SELLER
  BUYER

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